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Reviews

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(Leanne Cremin)

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Createspace, United States, 2014. Paperback. Book Condition: New. 279 x 216 mm. Language: English . Brand New Book ***** Print on Demand *****.This book will help investment professionals pass the Investment Company Products/ Variable Contracts Limited Representative Qualifications Examination. It contains twenty practice exams and a study guide. The sample questions are the type that are most likely to appear on the Series 6 test and are in the same format as those on the exam. The questions are straightforward multiple choice questions with four choices and one best answer. Part I of this book contains the sample exams with a total of 2,000 questions, the equivalent of twenty complete 100-question Series 6 Tests. Each 100-question practice test is followed by the answer key. After the answer key, the practice exam is displayed with the answers shown. The questions by topic are in the same proportion as the topic weightings on the Series 6 test. Part II of this book has a study guide in outline form. There is a section for each topic covered on the Series 6 Test, including Securities Markets, Investment Securities and Economic Factors; Securities and Tax Regulations; Marketing, Prospecting and Sales Presentations; Evaluation of Customers; Product Information, Investment Company Securities and Variable Contracts; and Opening and Servicing Customer Accounts. The study guide includes details on the math formulas needed for the test.



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